## Job offer

## **Business Development & Scientific Liaison**ILARGIA PROJECT



ILARGIA is based on an Artificial Intelligence ecosystem for protein design, applicable to both bioindustrial and medical uses. It offers stabilised variants of any natural protein, as well as de novo designed proteins, combining bioinformatics analysis with state-of-the-art Al-based structure and sequence design algorithms and, crucially, experimental validation in the laboratory. All this is possible thanks to the automation and integration of Al tools optimised for CIC bioGUNE's high-performance computing cluster. Our methodology significantly reduces experimental work and costs, delivering high quality candidates directly from the simulations.

Go to the project



**Full Time** 



**Basque Country** 



Hybrid

## **Desired** profile

- PhD in biosciences, biochemistry, biotechnology or related fields, with proven experience in the field of proteins and their characterisation.
- Previous experience in business development, technical sales or scientific support in biotech/life sciences companies.
- Ability to communicate scientific results to technical and nontechnical audiences.
- · High level of English (oral and written).
- Knowledge of the applied research environment would be an asset.

## Main responsabilities:

- "Identify business opportunities and generate strategic alliances with companies and institutions in the biotechnology, pharmaceutical and industrial sectors.
- Participate in technical meetings with clients to understand their needs and translate them into protein design solutions.
- Support in the preparation of technical and commercial proposals.
- Represent IlargIA at industry events and collaborate in scientific marketing actions.
- Facilitating communication between the scientific team and clients, acting as a technical-commercial liaison point."

Interested?
This way please