

Job Offer

CEO tramolA



TramolA is an innovative robotics startup in the intralogistics sector, backed by developments from the Tecnalia technology centre and with a pre-seed funding round already secured.

Go to the project



Full Time



Donostia-San Sebastián



Hybrid

Main responsibilities

We are looking for a visionary and dynamic CEO to lead our project to success, taking on the following responsibilities:

- Defining and executing the business strategy for the startup's growth and scalability, both nationally and internationally, while managing the relationship with the Board of Directors.
- Leading funding rounds and managing investor relations.
- Overseeing commercial activities, including market analysis and active client acquisition to expand the user base.
- Supervising daily operations from a financial perspective.
- Coordinating with the technical team to ensure objectives are met.
- Representing the company at industry events, clusters, and conferences.
- Cultivating a culture of innovation and collaboration within the team.

Education:

Master's degree in Engineering, Business Administration (MBA, ADE, or Industrial Organisation Engineering) or a Bachelor's/Master's in Business Administration with experience in high-tech projects.

Work experience:

- Proven experience as a CEO or in a senior executive role, preferably in tech startups.
- Strong financial and economic expertise.
- Experience in market analysis and commercial strategy development.
- Exceptional leadership and communication skills.
- Experience in fundraising and investor management.
- Ability to work in a dynamic environment.
- Strategic vision and the ability to make well-informed decisions.
- Knowledge of the robotics and/or intralogistics sector is desirable.
- International experience.
- Fluency in spoken and written English (level C1). Fluency in other languages will be highly valued.

**Are you interested?
Right this way, please**