





# **Eurocluster ELBE: Energías Renovables Marinas**

Internacionalización de la I+D+i: Oportunidades para las PYMES a través de la Financiación en Cascada

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30 Euroclusters

171 partners

23 different countries

Building resilience and accelerating transition to green and digital economy through:

- 1. Networking
- 2. Innovating
- 3. Adopting
- 4. Training
- 5. Outreach

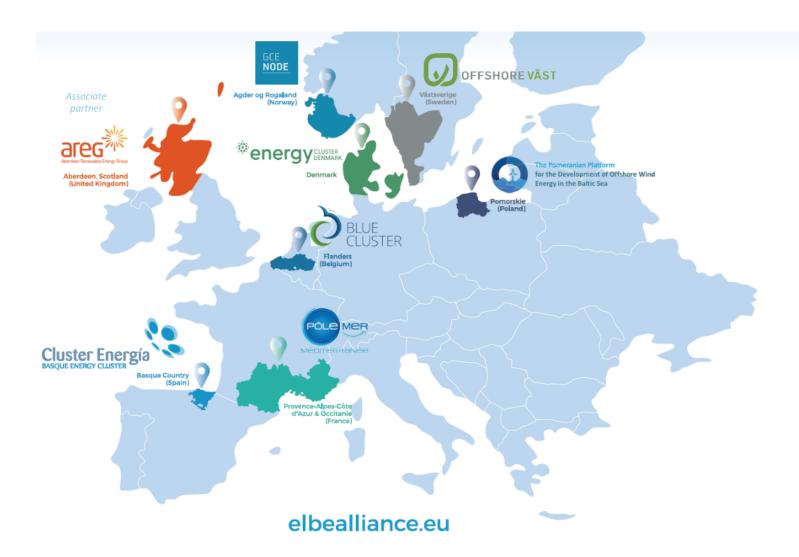




### **ELBE Eurocluster**

ELBE is an alliance of 8 clusters in leading regions and countries of the offshore renewable energy sector

Goal: To promote European collaboration in the fields of innovation, internationalisation, networking and training in order to contribute positioning Europe as the technological and industrial leader in Offshore Renewable Energy (ORE)











Innovation support scheme, including an innovation challenge and innovation individual services for SMEs



Specific training courses in the areas of digitalisation, sustainability or business modelling



One internationalisation mission per year to emerging ORE markets such as South Korea, Australia or Brazil



Seven networking events to communicate about ELBE and its activities in the framework of main conferences (WindEurope, FOWT, etc.)



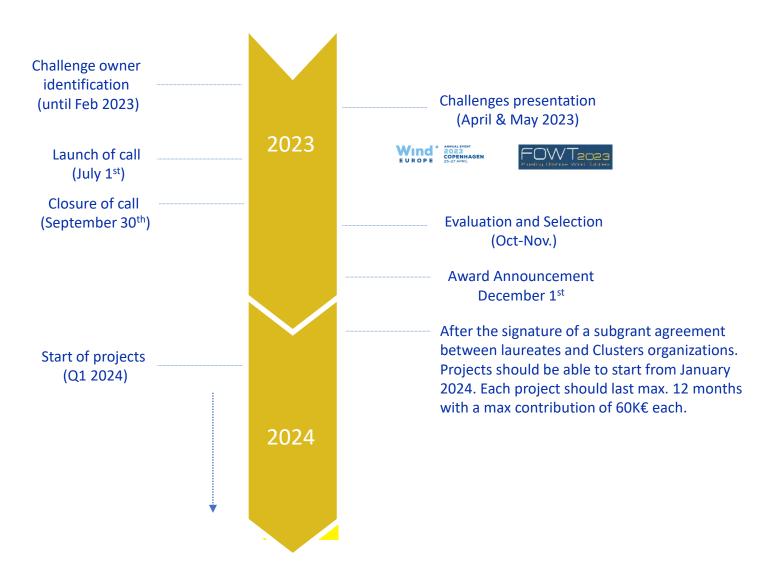


# 1. Process for the innovation support scheme

Funding for **8 projects** addressing challenges identified by key stakeholders

Idea: To secure that the concepts selected for funding have a clear market potential based on a specific industry need & connection to potential customers

In each project, 1-2 SMEs will receive up to €60,000 to collaborate with the challenge owner to develop a potential solution







## Innovation challenges & awarding criteria



- Transfer to sea; Iberdrola (Spain)
- 2. Support and Monitoring of Commissioning and Maintenance activity; Navantia (Spain)



SEANERGIES

Operation & Maintenance: Offshore Wind Farms; Ocean Winds (Poland)



- 4. Offshore digitalisation; Otary (Belgium)
- otary

  OFFSHORE ENERGY



- 5. Limit floater attractivity for birds as rest area; Qair (France)
- 6. Drone approach to nacelle; Vattenfall (Denmark)



- 7. Control system development for floating Vertical Axis Wind Turbine; SeaTwirl (Sweden) **SEATWIRL**®
- 8. Data collection; Ørsted (Denmark)



Evaluation criteria	Sub-criteria	Score	Weighted score
1. Excellence	1.1 Scientific and technical quality	5	20
	1.2 Innovation potential	5	20
Total excellence			40
2.Impact	2.1 Exploitation of results/ market potential	5	30
	2.2 Adequacy to at least one of the horizontal dimensions (resiliency, green, digital)	5	5
Total potential impact			35
Quality and efficiency of the implementation	3.1 Quality, complementarity and appropriateness of work allocation	5	10
	3.2 Risk management	5	5
	3.3 Coherence and effectiveness of the work plan	5	10
Total quality and efficiency of the implementation			25
TOTAL (without bonus)			100
4. Consortium of 2 SMEs	4.1 Involvement of 2 SMEs		+10
5. Cross-border consortium	5.1 Involvement of 2 SMEs from 2 different eligible countries		+5
TOTAL (with bonus)			115



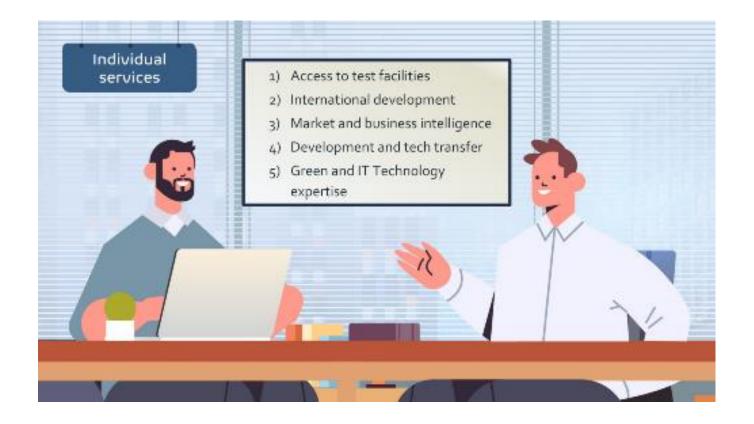


#### 2. Innovation: Individual services

One call in which one SME together with its provider will be able to apply among a portfolio of 5 services.

**22 support** of **€10,000** each

Call: January 2024





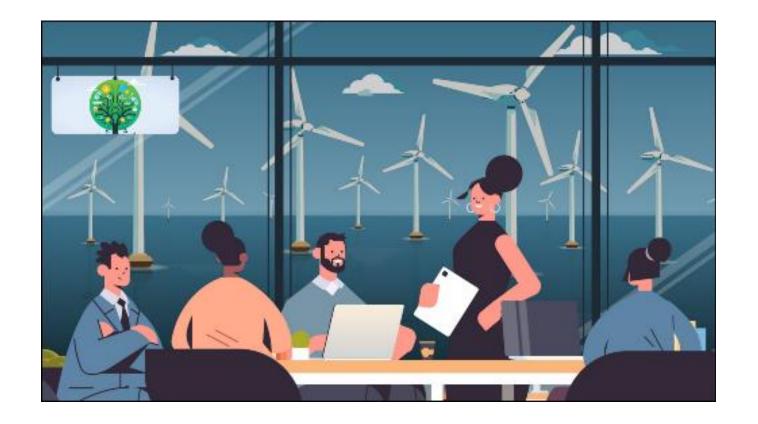




Two dedicated calls to receive training courses with preferred suppliers or third parties in the areas of digitalisation, sustainability or business modelling

**20 supports** of **€13,500** each

First call: October 2023







#### 4. Internationalisation

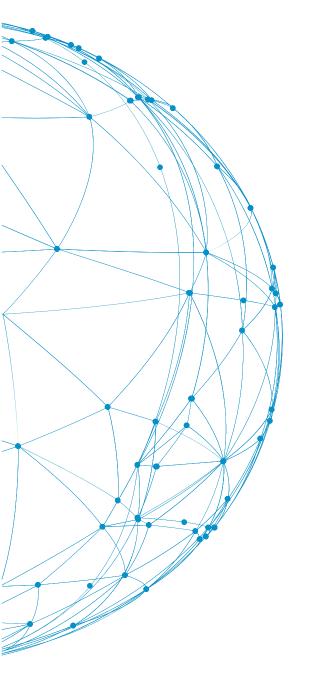
Three (one per year) joint missions to emerging countries in ORE technologies beyond Europe such as South Korea, Brazil or Australia

**45 supports** of **€1,800** each.

First call: July 2023 for South Korea.









# Thank you!

**Cluster de Energía del País Vasco** 

http://www.clusterenergia.com/

