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LA APUESTA DE LAS EMPRESAS VASCAS POR LOS CLUSTERS: EXPERIENCIA “SMART” Y LECCIONES APRENDIDAS

[Juanan Arrieta](#)

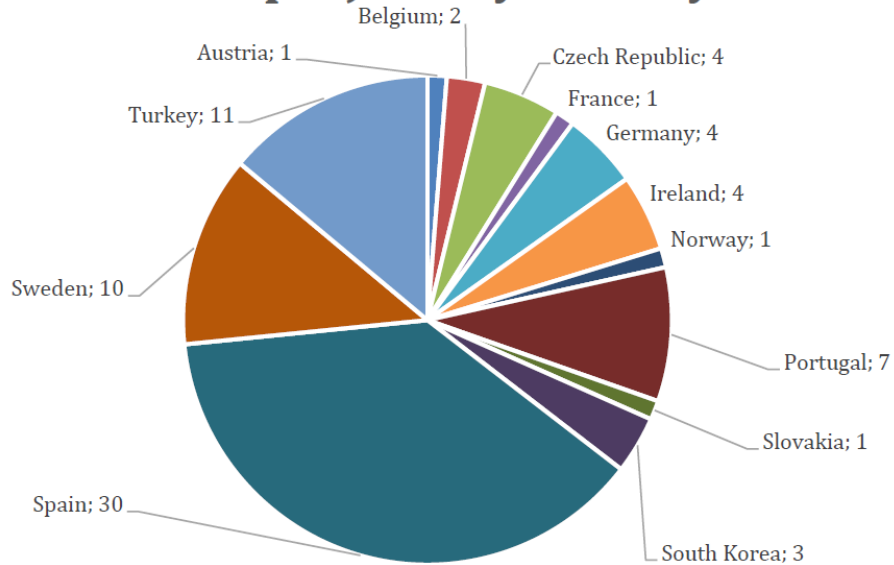
Director Proyectos Internacionales I+D
IK4-IDEKO

INDEX

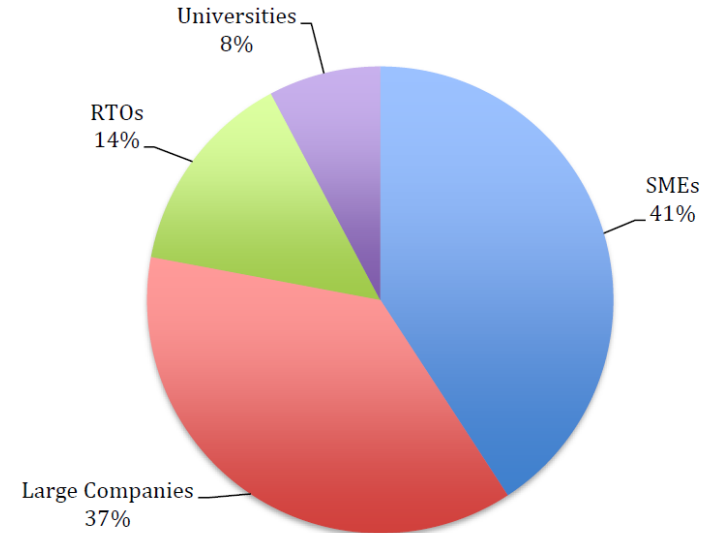
- Statistics 1st SMART Call
- Motivation to be active on SMART
- Barriers & obstacles
- Our activity in 1st and 2nd SMART Calls
- Conclusions: pros/cons

Statistics 1st SMART Call (i)

Nº of projects by country

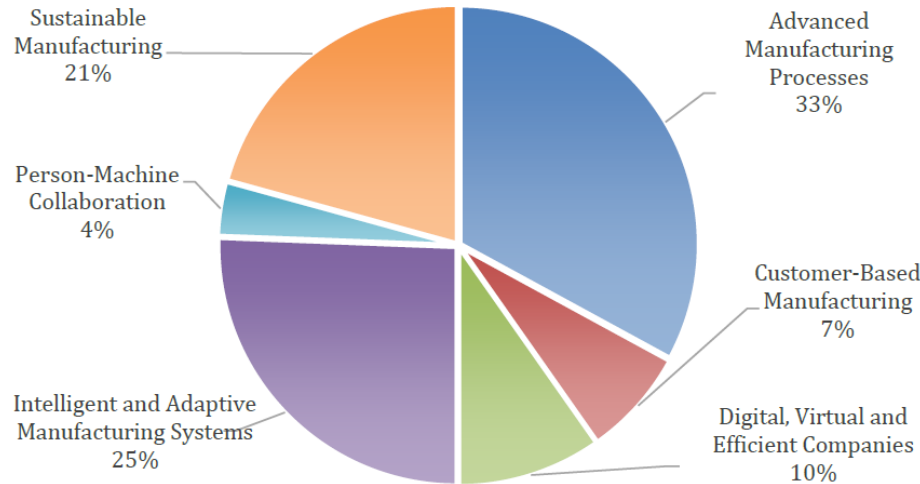


Total Cost Breakdown per Partner Type %

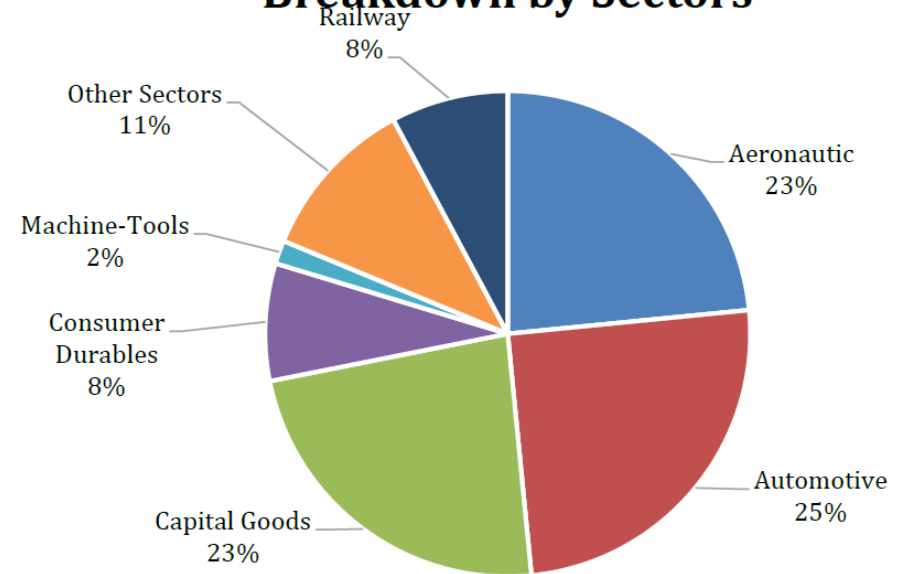


Statistics 1st SMART Call (ii)

Breakdown by SMART domains



Breakdown by Sectors



Motivation to be active on SMART

- Bottom-up (no topics)
- Size matters! Affordable size to start collaborations
- Close-to-market (real applications)
- Attractive success ratios (till label)
- National funding (in Spain) on loan-basis (PID) or grant-basis (Innoglobal, 30-40-50%)

Barriers & obstacles

- Not all countries are in (but community is growing)
- Non-homogeneous funding conditions (% of funding, budgetarial limitations, RTO subcontracted or direct funding)
- 4 sequential phases in Spain (PO-FPP-International adaptation-PID/Innoglobal)... too much!!
- What if external partners fall after label?
- What if there are relevant changes in other NFAs or funding conditions?
- SMART fee (1,5% of budget) is not very popular
- Uncertainties regarding Innoglobal-2019

Our activity: 1st and 2nd SMART Calls

- **5 proposals at SMART 1st Call:** they got SMART label, have gone through “international adaptation” and have been submitted to Innoglobal-2018
 - Waiting for evaluation in 4 proposals
 - 1 proposal could not apply to Innoglobal: leader left it (changes in funding conditions)! We aim at going directly to 2nd SMART Call at FPP stage to renew SMART label.
 - E.g. COMACH: robotics with chip extraction for composite manufacturing; 3 countries (ES-TK-SE); 12 partners; 3 years; 5,6M€ budget
- **2 new proposals at SMART 2nd Call:**
 - E.g. ZEROFORM: Zero defects manufacturing in metal parts forming with flexible processes (sheet metal and tubes forming); 3 countries ES-SE-PT (balanced mix of Univ/RTO, SMEs, large IND, technology providers); 6 partners; 3 years; 2,5M€ budget

Example of SMART proposal (i)



SMART

AFMAC



Complete
characterization,
modelling, prediction,
measurement,
compensation and
predictive control of
machining distortions.

www.smarteureka.com



PROJECT SUMMARY

- AFMAC project sets out to avoid machining distortions after unclamping high added-value aerospace components in advanced metallic materials. Three main working lines will be accomplished:
- Generation of knowledge concerning the final stress state of the part,
 - Development of agile industrial methodologies for the characterization of the stress state of the machining stocks,
 - Development of advanced modelling and simulation tools for the prediction of the final state of the part after machining and
 - Creation of adaptive machining processes capable to take into account material and process variabilities.

OBJECTIVES

Main outcome of AFMAC project will be:

- A robust and reliable manufacturing framework (Right Part at First Time and Every Time), able to reduce the distortions due to the machining process.
- The stress state of the raw material and the residual stresses generated after machining are the main sources of non-conformities in aerospace machined components.
- This adaptive framework will be able to reactively modify the machining process based on the material and process variabilities thanks to the use of on-line monitoring capabilities, avoiding part rejections due to distortions and undesired residual stresses while providing a stable optimized productivity.

BUSINESS IMPACT

- Quality of produced parts, with minimum waste in time, resources, labour, energy.
- Maximum productivity, due to high productive and reliable processes.
- Flexibility, adaptability of processes and production equipment, to easily fit to varying references and give a response to unexpected changes and/or disturbances.
- Efficiency in the global manufacturing chain: from design to production. Rational use of modelling and simulation tools to design processes and act against eventual deviations.
- On-machine use of monitoring, measurement techniques for a direct, 100% reliable, real time information about process, machines and production lines.

CONSORTIUM

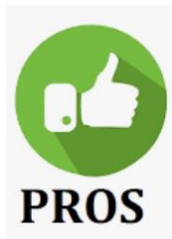


FACTS & FIGURES

MAIN CONTACT
TAI TURKISH AEROSPACE INDUSTRIES INC.
Engin Öncül
eoncul@tai.com.tr

PROJECT BUDGET € 3.72 Million





Conclusions: pros/cons



- Very interesting approach (bottom-up, project size, success ratios)
- Alternative to H2020 manufacturing fields (e.g. Factories-of-the-Future)
- Suitable instrument to start external collaborations
- Increasing list of supporting countries
- Non-homogeneous funding conditions -> very different degrees of interest
- Not all countries are supporting it, and it's critical to choose the most suitable partner
- It's not all under control: if any external partner leaves (by any reason), it may jeopardize the whole project.
- Uncertainties in Spanish national funding landscape

Closure

- Thanks for your attention!!
- Contact:
 - Juanan Arrieta
 - International R&D Projects Manager at IK4-IDEKO
 - jarrieta@ideko.es